Growing Your Workforce: An Often Overlooked Source of Labour

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 This presentation will focus on a prime - yet often overlooked - avenue for workforce growth:

Workforce Retention

- The first rule of marketing is to hold on the customers you already have: the same premise applies to your workforce
- Many regions unknowingly lose thousands of residents who are in the labour force to relocation

Purpose of this presentation:

Help you to understand the potential of Workforce Retention

Why is workforce growth necessary?

- •Low unemployment rate
- •Falling participation rate
- •Significant workforce shortages
 - Employer One Survey
 - Business Retention & Expansion Program

•Significant job vacancies

Common Approaches

Increase the participation rate of the local population
Attraction
Immigration

How many people in the labour force have moved way from your region?

| Census Division | # of Moved Away (2011-2016) | Census Division | # of Moved Away (2011-2016) |
|-----------------|--------------------------------|-----------------|--------------------------------|
| Brant | 7,670 | Huron | 3,440 |
| Bruce | 3,800 | Lambton | 5,560 |
| Chatham-Kent | 5,210 | Middlesex | 29,740 |
| Dufferin | 5,255 | Niagara | 18,520 |
| Elgin | 5,600 | Oxford | 6,720 |
| Essex | 12,205 | Perth | 4,955 |
| Grey | 5,855 | Waterloo | 35,070 |
| Haldimand- | 6,725 | Wellington | 18,330 |
| Norfolk | | | |
| Hamilton | 32,085 | | |

Labour Force Retention Varies from Region to Region

•Dufferin: 16% of the labour force moved away
•Essex: 6.4% of the labour force moved away

| Census Division | Unemployed # |
|-------------------|--------------|
| Brant | 685 |
| Bruce | 385 |
| Chatham-Kent | 520 |
| Dufferin | 420 |
| Elgin | 590 |
| Essex | 1,215 |
| Grey | 590 |
| Haldimand-Norfolk | 530 |
| Hamilton | 2,510 |

| Census Division | Unemployed # |
|-----------------|--------------|
| Huron | 255 |
| Lambton | 530 |
| Middlesex | 2,465 |
| Niagara | 1,810 |
| Oxford | 595 |
| Perth | 370 |
| Waterloo | 2,720 |
| Wellington | 1,265 |

| Census Division | Unemployed # | Employed # |
|-------------------|--------------|------------|
| Brant | 685 | 6,985 |
| Bruce | 385 | 3,415 |
| Chatham-Kent | 520 | 4,690 |
| Dufferin | 420 | 4,835 |
| Elgin | 590 | 5,010 |
| Essex | 1,215 | 10,990 |
| Grey | 590 | 5,265 |
| Haldimand-Norfolk | 530 | 6,195 |
| Hamilton | 2,510 | 29,575 |

| Census Division | Unemployed # | Employed # |
|-----------------|--------------|------------|
| Huron | 255 | 3,185 |
| Lambton | 530 | 5,030 |
| Middlesex | 2,465 | 27,275 |
| Niagara | 1,810 | 16,710 |
| Oxford | 595 | 6,125 |
| Perth | 370 | 4,585 |
| Waterloo | 2,720 | 32,350 |
| Wellington | 1,265 | 17,065 |

Moved Away by Age Cohort Labour Force 15+ 2011-2016

| Age cohort | Brant | Bruce | Lambton |
|--------------------|-------|-------|---------|
| 15 to 24 years | 1,580 | 900 | 1,155 |
| 25 to 44 years | 4,085 | 1,895 | 2,925 |
| 45 to 54 years | 1,225 | 455 | 805 |
| 55 years and older | 775 | 555 | 680 |
| Total 15+ | 7,670 | 3,805 | 5,560 |

Moved Away by Age Cohort Labour Force 15+ 2011-2016

| Age cohort | Elgin | Perth | Wellington |
|--------------------|-------|-------|------------|
| 15 to 24 years | 1,475 | 1,105 | 3,175 |
| 25 to 44 years | 2,680 | 2,505 | 11,045 |
| 45 to 54 years | 920 | 670 | 2,290 |
| 55 years and older | 525 | 675 | 1,815 |
| Total 15+ | 5,600 | 4,955 | 18,330 |

Where did your labour force move to?

Middlesex – Destination of Movers

| Destination | # | Destination | # | Destination | # |
|--------------|-------|-------------------|-----|------------------|----|
| Toronto | 5,520 | Simcoe | 560 | Cochrane | 80 |
| Elgin | 2,700 | Wellington | 490 | Kenora | 80 |
| Waterloo | 1,505 | Niagara | 450 | Renfrew | 75 |
| Oxford | 1,470 | Durham | 420 | Nipissing | 75 |
| Lambton | 1,230 | Frontenac | 270 | Hastings | 70 |
| Essex | 1,010 | Brant | 255 | Kawartha Lakes | 65 |
| Ottawa | 955 | Grey | 225 | Dufferin | 55 |
| Peel | 830 | Bruce | 220 | Leeds and | 50 |
| Hamilton | 775 | Haldimand-Norfolk | 140 | Grenville | |
| Halton | 720 | Peterborough | 110 | Stormont, Dundas | 35 |
| York | 700 | Greater Sudbury | 110 | and Glengarry | |
| Perth | 680 | Algoma | 110 | Northumberland | 35 |
| Huron | 610 | Muskoka | 95 | Lanark | 30 |
| Chatham-Kent | 560 | Thunder Bay | 90 | Lennox/Addington | 30 |
| | | | | Prince Edward | 30 |

Chatham-Kent – Destination of Movers

| Destination | # | Destination | # | Destination | # |
|-------------------|-------|------------------|----|-----------------|----|
| Essex | 1,275 | York | 40 | Leeds and | 15 |
| Middlesex | 755 | Brant | 40 | Grenville | |
| Lambton | 655 | Bruce | 40 | Lennox and | 15 |
| Waterloo | 240 | Niagara | 35 | Addington | |
| Elgin | 195 | Nipissing | 35 | Dufferin | 15 |
| Toronto | 175 | Parry Sound | 35 | Simcoe | 15 |
| Oxford | 95 | Stormont, Dundas | 30 | Greater Sudbury | 15 |
| Wellington | 90 | and Glengarry | | Lanark | 10 |
| Hamilton | 90 | Hastings | 30 | Frontenac | 10 |
| Halton | 75 | Durham | 30 | Northumberland | 10 |
| Ottawa | 65 | Peterborough | 25 | Kawartha Lakes | 10 |
| Peel | 65 | Huron | 25 | Muskoka | 10 |
| Perth | 60 | Renfrew | 25 | Sudbury | 10 |
| Haldimand-Norfolk | 50 | Algoma | 20 | Timiskaming | 10 |
| | | | | Cochrane | 10 |

Moved Away by Educational Attainment Labour Force 15+ 2011-2016

| Educational Attainment | Haldimand- Norfolk # | Niagara # | Oxford # | Waterloo # |
|--|-------------------------|--------------|-------------|---------------|
| No certificate, diploma or degree | 845 | 1,255 | 825 | 2,440 |
| High school certificate or equiv. | 1,975 | 4,375 | 2,090 | 6,690 |
| Apprenticeship or trades certificate or diploma | 515 | 990 | 440 | 1,530 |
| College, CEGEP or other non- university certificate or diploma | 1,985 | 5,170 | 2,060 | 7,715 |
| University certificate or diploma below bachelor level | 105 | 345 | 115 | 570 |
| University certificate, diploma or Degree at bachelor level or above | 1,310 | 6,380 | 1,175 | 16,130 |
| Total | 6,725 | 18,520 | 6,720 | 35,070 |

Moved Away by Educational Attainment Labour Force 15+ 2011-2016

| Educational Attainment | Haldimand- Norfolk # | Niagara # | Oxford # | Waterloo # |
|--|-------------------------|--------------|-------------|---------------|
| No certificate, diploma or degree | 12.6 | 6.8 | 12.3 | 7.0 |
| High school certificate or equiv. | 29.4 | 23.6 | 31.1 | 19.1 |
| Apprenticeship or trades certificate or diploma | 7.7 | 5.3 | 6.5 | 4.4 |
| College, CEGEP or other non- university certificate or diploma | 29.5 | 27.9 | 30.7 | 22.0 |
| University certificate or diploma below bachelor level | 1.6 | 1.9 | 1.7 | 1.6 |
| University certificate, diploma or Degree at bachelor level or above | 19.5 | 34.4 | 17.5 | 46.0 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

Q2 2019 Ontario number of job vacancies:

213,225

Minimum Level of Education Sought

| | Percentage |
|--|------------|
| No minimum level of education sought | 32.0% |
| High school diploma or equivalents | 27.2% |
| College certificate or diploma | 23.0% |
| University certificate or diploma below bachelor's | 3.9% |
| Bachelor's degree | 11.2% |
| University certificate or diploma above bachelor's | 2.7% |

Minimum Level of Education Sought

| | Percentage | Average Wage (/hour) |
|--|------------|-------------------------|
| No minimum level of education sought | 32.0% | \$16.95 |
| High school diploma or equivalents | 27.2% | \$17.40 |
| College certificate or diploma | 23.0% | \$24.35 |
| University certificate or diploma below bachelor's | 3.9% | \$31.10 |
| Bachelor's degree | 11.2% | \$35.95 |
| University certificate or diploma above bachelor's | 2.7% | \$39.70 |

Minimum Level of Experience Sought

| | Percentage | Average Wage (/hour) |
|------------------------------|------------|-------------------------|
| Less than 1 year | 47.8% | \$18.25 |
| 1 year to less than 3 years | 31.9% | \$20.65 |
| 3 years to less than 5 years | 9.7% | \$27.75 |
| 5 years to less than 8 years | 8.4% | \$35.40 |
| 8 years or more | 2.2% | \$50.10 |

What does this tell us?

The majority of job vacancies are for lower skilled and lower paid workers
Workforce shortages are not always a result of skills mismatches

•Communities must offer workers a suitable value proposition

Workforce Retention requires a collaborative approach

Housing aligned with local jobs
Suitable support (daycare, social services, transportation options)
Employers must support business and regional level retention

