Growing Your Workforce: An Often Overlooked Source of Labour

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 This presentation will focus on a prime - yet often overlooked - avenue for workforce growth:

Workforce Retention

- The first rule of marketing is to hold on the customers you already have: the same premise applies to your workforce
- Many regions unknowingly lose thousands of residents who are in the labour force to relocation

Purpose of this presentation:

Help you to understand the potential of Workforce Retention

Why is workforce growth necessary?

- •Low unemployment rate
- •Falling participation rate
- •Significant workforce shortages
 - Employer One Survey
 - Business Retention & Expansion Program

•Significant job vacancies

Common Approaches

Increase the participation rate of the local population
Attraction
Immigration

How many people in the labour force have moved way from your region?

Census Division	# of Moved Away (2011-2016)	Census Division	# of Moved Away (2011-2016)
Brant	7,670	Huron	3,440
Bruce	3,800	Lambton	5,560
Chatham-Kent	5,210	Middlesex	29,740
Dufferin	5,255	Niagara	18,520
Elgin	5,600	Oxford	6,720
Essex	12,205	Perth	4,955
Grey	5,855	Waterloo	35,070
Haldimand-	6,725	Wellington	18,330
Norfolk			
Hamilton	32,085		

Labour Force Retention Varies from Region to Region

•Dufferin: 16% of the labour force moved away
•Essex: 6.4% of the labour force moved away

Census Division	Unemployed #
Brant	685
Bruce	385
Chatham-Kent	520
Dufferin	420
Elgin	590
Essex	1,215
Grey	590
Haldimand-Norfolk	530
Hamilton	2,510

Census Division	Unemployed #
Huron	255
Lambton	530
Middlesex	2,465
Niagara	1,810
Oxford	595
Perth	370
Waterloo	2,720
Wellington	1,265

Census Division	Unemployed #	Employed #
Brant	685	6,985
Bruce	385	3,415
Chatham-Kent	520	4,690
Dufferin	420	4,835
Elgin	590	5,010
Essex	1,215	10,990
Grey	590	5,265
Haldimand-Norfolk	530	6,195
Hamilton	2,510	29,575

Census Division	Unemployed #	Employed #
Huron	255	3,185
Lambton	530	5,030
Middlesex	2,465	27,275
Niagara	1,810	16,710
Oxford	595	6,125
Perth	370	4,585
Waterloo	2,720	32,350
Wellington	1,265	17,065

Moved Away by Age Cohort Labour Force 15+ 2011-2016

Age cohort	Brant	Bruce	Lambton
15 to 24 years	1,580	900	1,155
25 to 44 years	4,085	1,895	2,925
45 to 54 years	1,225	455	805
55 years and older	775	555	680
Total 15+	7,670	3,805	5,560

Moved Away by Age Cohort Labour Force 15+ 2011-2016

Age cohort	Elgin	Perth	Wellington
15 to 24 years	1,475	1,105	3,175
25 to 44 years	2,680	2,505	11,045
45 to 54 years	920	670	2,290
55 years and older	525	675	1,815
Total 15+	5,600	4,955	18,330

Where did your labour force move to?

Middlesex – Destination of Movers

Destination	#	Destination	#	Destination	#
Toronto	5,520	Simcoe	560	Cochrane	80
Elgin	2,700	Wellington	490	Kenora	80
Waterloo	1,505	Niagara	450	Renfrew	75
Oxford	1,470	Durham	420	Nipissing	75
Lambton	1,230	Frontenac	270	Hastings	70
Essex	1,010	Brant	255	Kawartha Lakes	65
Ottawa	955	Grey	225	Dufferin	55
Peel	830	Bruce	220	Leeds and	50
Hamilton	775	Haldimand-Norfolk	140	Grenville	
Halton	720	Peterborough	110	Stormont, Dundas	35
York	700	Greater Sudbury	110	and Glengarry	
Perth	680	Algoma	110	Northumberland	35
Huron	610	Muskoka	95	Lanark	30
Chatham-Kent	560	Thunder Bay	90	Lennox/Addington	30
				Prince Edward	30

Chatham-Kent – Destination of Movers

Destination	#	Destination	#	Destination	#
Essex	1,275	York	40	Leeds and	15
Middlesex	755	Brant	40	Grenville	
Lambton	655	Bruce	40	Lennox and	15
Waterloo	240	Niagara	35	Addington	
Elgin	195	Nipissing	35	Dufferin	15
Toronto	175	Parry Sound	35	Simcoe	15
Oxford	95	Stormont, Dundas	30	Greater Sudbury	15
Wellington	90	and Glengarry		Lanark	10
Hamilton	90	Hastings	30	Frontenac	10
Halton	75	Durham	30	Northumberland	10
Ottawa	65	Peterborough	25	Kawartha Lakes	10
Peel	65	Huron	25	Muskoka	10
Perth	60	Renfrew	25	Sudbury	10
Haldimand-Norfolk	50	Algoma	20	Timiskaming	10
				Cochrane	10

Moved Away by Educational Attainment Labour Force 15+ 2011-2016

Educational Attainment	Haldimand- Norfolk #	Niagara #	Oxford #	Waterloo #
No certificate, diploma or degree	845	1,255	825	2,440
High school certificate or equiv.	1,975	4,375	2,090	6,690
Apprenticeship or trades certificate or diploma	515	990	440	1,530
College, CEGEP or other non- university certificate or diploma	1,985	5,170	2,060	7,715
University certificate or diploma below bachelor level	105	345	115	570
University certificate, diploma or Degree at bachelor level or above	1,310	6,380	1,175	16,130
Total	6,725	18,520	6,720	35,070

Moved Away by Educational Attainment Labour Force 15+ 2011-2016

Educational Attainment	Haldimand- Norfolk #	Niagara #	Oxford #	Waterloo #
No certificate, diploma or degree	12.6	6.8	12.3	7.0
High school certificate or equiv.	29.4	23.6	31.1	19.1
Apprenticeship or trades certificate or diploma	7.7	5.3	6.5	4.4
College, CEGEP or other non- university certificate or diploma	29.5	27.9	30.7	22.0
University certificate or diploma below bachelor level	1.6	1.9	1.7	1.6
University certificate, diploma or Degree at bachelor level or above	19.5	34.4	17.5	46.0
Total	100.0	100.0	100.0	100.0

Q2 2019 Ontario number of job vacancies:

213,225

Minimum Level of Education Sought

	Percentage
No minimum level of education sought	32.0%
High school diploma or equivalents	27.2%
College certificate or diploma	23.0%
University certificate or diploma below bachelor's	3.9%
Bachelor's degree	11.2%
University certificate or diploma above bachelor's	2.7%

Minimum Level of Education Sought

	Percentage	Average Wage (/hour)
No minimum level of education sought	32.0%	\$16.95
High school diploma or equivalents	27.2%	\$17.40
College certificate or diploma	23.0%	\$24.35
University certificate or diploma below bachelor's	3.9%	\$31.10
Bachelor's degree	11.2%	\$35.95
University certificate or diploma above bachelor's	2.7%	\$39.70

Minimum Level of Experience Sought

	Percentage	Average Wage (/hour)
Less than 1 year	47.8%	\$18.25
1 year to less than 3 years	31.9%	\$20.65
3 years to less than 5 years	9.7%	\$27.75
5 years to less than 8 years	8.4%	\$35.40
8 years or more	2.2%	\$50.10

What does this tell us?

The majority of job vacancies are for lower skilled and lower paid workers
Workforce shortages are not always a result of skills mismatches

•Communities must offer workers a suitable value proposition

Workforce Retention requires a collaborative approach

Housing aligned with local jobs
Suitable support (daycare, social services, transportation options)
Employers must support business and regional level retention

